

EUROPEAN  
CURRICULUM VITAE  
FORMAT



PERSONAL INFORMATION

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Nationality	Italian
Date of birth	14/04/1973

WORK EXPERIENCE

- |   |   |
|---|---|
| <ul style="list-style-type: none"><li>• Dates (from – to)</li><li>• Name and address of employer<ul style="list-style-type: none"><li>• Type of business or sector</li><li>• Occupation or position held</li></ul></li></ul>  | <p><b>2009-2025</b><br/><b>PLG S.r.l.</b><br/>Renewable Energy, Real Estate, Industrial &amp; Services<br/>CEO</p> <p><b>Links</b><br/><a href="http://www.plgsrl.it">www.plgsrl.it</a></p>   |
| <ul style="list-style-type: none"><li>• Dates (from – to)</li><li>• Name and address of employer<ul style="list-style-type: none"><li>• Type of business or sector</li><li>• Occupation or position held</li></ul></li><li>• Main activities and responsibilities</li></ul> | <p><b>2007- 2024</b><br/><b>Marseglia Group</b><br/>Renewable Energy<br/>Managing Director (Albania) and Consultant in Italy<br/>Start-up of new project (1 billion euro) in Italy and Albania<br/>Photovoltaic and biomass plants development and construction in South Italy</p> <p><b>Links</b><br/><a href="http://www.gruppomarseglia.com">www.gruppomarseglia.com</a></p> |
| <ul style="list-style-type: none"><li>• Dates (from – to)</li><li>• Name and address of employer<ul style="list-style-type: none"><li>• Type of business or sector</li><li>• Occupation or position held</li></ul></li></ul>  | <p><b>2022-2025</b><br/><b>AcquaEnna SCPA</b><br/>Water supply<br/>Audit for Account</p> <p><b>Links</b><br/><a href="http://www.acquaenna.it">www.acquaenna.it</a></p>   |

- Dates (from – to)
- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

#### Links

#### 2014 - 2024

##### **Acciona Agua (Acciona Gruop)**

Water supply

Consultant

organization and support activities to the Italian branch

[www.acciona.com](http://www.acciona.com)

- Dates (from – to)
- Name and address of employer
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- Main activities and responsibilities

#### 2004-2024

Free Professional Consultant

Different braches of activities

Consultant

Bank Finance and Application for structural fund and participation in EU project

- Dates (from – to)
- Name and address of employer
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  - Occupation or position held
- Main activities and responsibilities

#### 2002-2016

##### **ARESA GROUP – HM RESORT**

Tourism

Manager - owner

Responsible for market penetration in the tourism sector in Latin America:

- Marketing research concerning Tourism in Honduras and European Market;

- Business planning for the establishment of a new company: Vicorsa SA for the construction and management of resorts and villas;

- Administration Manager: supervision of activities;

- CRM: Customer relationship Management concerning T.O. – Tour Operator - in Italy like I Grandi Vlaggi, Alpitour; Swan Tour; Press Tour etc: contracts; billings; reports; customer satisfaction;

- Cash Managing and Control Costs: Debt Management; Reducing Cost of Sales; Optimizing Personnel Costs; - Strategic Planning.

#### Links

<http://www.hmresorts.com>

- Dates (from – to)
- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

#### 2000 - 2017

##### **Lisea S.r.l..**

Tourism – 100 rooms

Finance and Control Manager - owner

Start-up of new hotel in Italy and development ([www.tichos-hotel.com](http://www.tichos-hotel.com))

Planning and Control costs, Finance Administration

#### Links

[www.tichos-hotel.it](http://www.tichos-hotel.it)

- Dates (from – to)
- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

#### 2006 - 2018

##### **Luna Jaguar S.A.**

Tourism

Operative Manager

Start-up of new S.P.A. in Honduras - Copan

#### Links

<http://lunajaguarspa.com/>

- Dates (from – to)

#### 2006 - 2007

- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

#### **Hotel Bernina a.g.**

Tourism – 100 rooms/ 50 apartments

Operative Manager

Start-up of new hotel and new brand in Switzerland (www.metaresort.com)

- Dates (from – to)

- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

#### **Links**

#### **2006 - 2007**

##### **Meta Resort**

Tourism

Operative Manager

Start-up of new hotels and new brand in Italy (www.metaresort.com)

[www.metaresort.com](http://www.metaresort.com)

- Dates (from – to)

- Name and address of employer
  - Type of business or sector
  - Occupation or position held

#### **2004 - 2005**

LA FIORITA s.c.a.r.l.

Services

Audit for accounts

- Dates (from – to)

- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

#### **2002-2011**

STRATEGIES s.r.l. . STRATEGIES BUSINESS SCHOOL

Consulting and business training company

Teaching for the post degree in “*Marketing and Quality*”; “*Total Quality Management*”;

Marketing, strategic planning (www.strategies-online.it)

- Dates (from – to)

- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

#### **2002-2009**

STRATEGIES s.r.l. in cooperation with BANCA POPOLARE DI PUGLIA E BASILICATA

Consulting and business training company

Teaching for the post degree in “*Finance and Banking*”

Marketing, strategic planning (www.strategies-online.it)

- Dates (from – to)

- Name and address of employer
  - Type of business or sector
  - Occupation or position held

#### **2000-2008**

STRATEGIES s.r.l.

Consulting and business training company

Marketing Manager;

- Dates (from – to)

- Name and address of employer
  - Type of business or sector
  - Occupation or position held

#### **1998 - 2004**

AGRICOLA SAN TEODORO s.r.l.

Production and marketing of agriculture products

Administrative Manager

- Dates (from – to)

- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

#### **1998-2000**

STRATEGIES s.r.l.

Consulting and business training company

Marketing Manager

Market research, strategic marketing planning, management control

- Dates (from – to)

- Name and address of employer
  - Type of business or sector
  - Occupation or position held

#### **1998-1999**

IPO.PLASTIC s.r.l.

Chemical cleaning

Business management consultant

- Main activities and responsibilities

Business management control

## EDUCATION AND TRAINING

- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational
  - Title of qualification awarded

**2003**

Ministero di Grazia e Giustizia

Audit of accounts

Qualification in Audit of Accounts

- Dates (from – to)
- Name and type of organisation
- Principal subjects/occupational

**2003**

Ordine dei dottori commercialisti di Bari

C.P.A. Certified Practising Accountants

- Dates (from – to)
- Name and type of organisation
- Principal subjects/occupational

**2003**

EUROCOMP S.R.L., Bari

ECDL- European computer driving licence

- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational

**2000**

BRITISH SCHOOL, Bari

Business English course

- Dates (from – to)
- Name and type of organisation
- Principal subjects/occupational

**2000**

ALFABYTE, Bari

Professional computer course

- Dates (from – to)
- Name and type of organisation
- Principal subjects/occupational
  - Level in national classification

**2000**

STRATEGIES S.R.L. - Consulting and business training company

Administration and management control

Post degree

- Dates (from – to)
- Name and type of organisation
  - Title of qualification awarded
- Level in national classification

**1998**

STRATEGIES S.R.L. – Consulting and business training company

Marketing and Quality

Post degree

- Dates (from – to)
- Name and type of organisation
- Principal subjects/occupational

**Academic year 1997/1998**

University of Bari

Economics and business

Title of dissertation: "Evolution and perspectives of oil in Italy over the last 20 years"

Degree in Economics

- Title of qualification awarded

- Dates (from – to)
- Name and type of organisation

**1991/1992**

Scientific high school "Di Cagno Abbrescia Institute", Bari

**PERSONAL SKILLS  
AND COMPETENCES**

*Acquired in the course of life and career  
but not necessarily covered by formal  
certificates and diplomas.*

MOTHER TONGUE

Italian

OTHER LANGUAGES

**ENGLISH**

GOOD

VERY GOOD

GOOD

**SPANISH**

GOOD

BASIC

BASIC

- Reading skills
- Writing skills
- Verbal skills

- Reading skills
- Writing skills
- Verbal skills

**SOCIAL SKILLS**

**AND COMPETENCES**

*Living and working with other people, in  
multicultural environments, in positions  
where communication is important and  
situations where teamwork is essential  
(for example culture and sports), etc.*

A confident, flexible communicator with excellent social skills and varied work experience in marketing and business areas in a wide range of occupations.

Communication skills – both verbal and written, particularly used in recent Trade Development managerial role.

**ORGANIZATIONAL SKILLS**

**AND COMPETENCES**

*Coordination and administration of  
people, projects and budgets; at work, in  
voluntary work (for example culture and  
sports) and at home, etc.*

Flexibility and adaptability, proven by ability to juggle two and three part-time work contracts at the same time.

**TECHNICAL SKILLS**

**AND COMPETENCES**

*With computers, specific kinds of  
equipment, machinery, etc.*

Windows – excellent

Office (Word, Excel, Access, Powerpoint, Explorer) – excellent

SISDAT (Italian information technology system for audit of accounts such as CO.GE and CO.IN) – excellent

PEACH TREE (American information technology system for audit of accounts such as CO.GE and CO.IN) - excellent

DRIVING LICENCE(S)

Driving licence for car and motor; boat driving licence

***I consent to the processing of my personal data.***

Bari, 14/05/2025

**Sign**